

## NORTHCLIFF CONSULTANTS, INC.

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REPORT

## NCCI PROJECT 34-1942

JAR LID EVALUATION

Prepared for: Brandon Bach December 31, 2019

NCCI#:	34-1942
<b>REPORT DATE:</b>	December 31, 2019

## **PRODUCTS TESTED:**

Sample Identification	NCCI Code
EEASY Lid jar	540
Standard closure jar	387

Panelist qualifications/Protocol: Males and Females ages 25-74. *Screen "do you							
every have trouble opening jars"? – does not disqualify if they say 'no'. Consumers received two samples for opening/evaluating. The order of presentation was rotated and balanced from panelist to panelist.							
	Ages						
	Number of						
Date	Panelists	25-34	35-	14	45-54	55-64	65-74
Dec 18, 2019	80	12.5%	12.5% 17.5% 23.8% 32.5% 13.8%		13.8%		
Gender							
	Male Female						
	19%			81%			

## **RESULTS:**

N=80				
	387	540		
	Standard Closure	EEasy Lid Jar		_
Attribute Title	Lid	Mean	p-va	alue
	Mean			
(9= Like Extremely; 1= Dislike Extremely)				
APPEARANCE of Jar Lid (How It Looks)	6.51 b	6.95 a	0.0226	Signif
(5= Very Easy; 1= Very Difficult)				
How EASY do you THINK this jar will be to open?	3.51 b	3.83 a	0.0268	Signif
How EASY was it to actually open the jar?	2.84 b	4.18 a	0.0000	Signif
On a scale of 0 to 10, how unique and different is	2.59 b	7.78 a	0.0000	Signif
this jar lid?				
(0= Not Unique/different; 10=Extremely Unique/Different)				
(4= Great; 1= Not So Well)				
How WELL does this Lid Meet your needs?	2.10 b	2.85 a	0.0000	Signif
(5= Much Better than Expected)				
EXPECTATION	2.78 b	3.95 a	0.0000	Signif
				0
(5= Definitely Would Purchase)				
How likely would you be to buy a jar with this lid,	3.44 b	3.86 a	0.0228	Signif
if it contained a product you normally buy?				Ū
Forced Preference:	27.5%	72.5%	0.0000	Signif
Which Jar did you prefer opening?				
Forced Preference:	28.8%	71.3%	0.0000	Signif
If BOTH lids were available on the SAME product,				
which lid would you buy?				



	387 Standard Closure Lid	540 EEasy Lid Jar
How EASY do you THINK this jar will be to open?	(Percents)	(Percents)
EASY	<b>60.1%</b>	71.3%
Very Easy	16.3%	25.0%
Somewhat Easy	43.8%	46.3%
NEITHER EASY NOR DIFFICULT	16.3%	17.5%
DIFFICULT	23.8%	11.3%
Somewhat Difficult	22.5%	8.8%
Very Difficult	1.3%	2.5%

	387	540
	Standard Closure Lid	EEasy Lid Jar
How EASY was it to actually open		
this jar?	(Percents)	(Percents)
EASY	36.3%	<mark>83.8%</mark>
Very Easy	10.0%	51.3%
Somewhat Easy	26.3%	32.5%
NEITHER EASY NOR DIFFICULT	15.0%	3.8%
DIFFICULT	48.8%	12.5%
Somewhat Difficult	35.0%	7.5%
Very Difficult	13.8%	5.0%

How WELL does this Lid	387 Standard Closure Lid	540 EEasy Lid Jar
Meet your Needs?	(Percents)	(Percents)
Great	6.3%	31.3%
Very Well	20.0%	31.3%
Okay	51.3%	28.8%
Not So Well	22.5%	8.8%



	387	540
	Standard Closure Lid	EEasy Lid Jar
Which of the following words describe		
this jar lid (check all that apply)?	(Percents)	(Percents)
Ok	28.8%	17.5%
Great	7.5%	41.2%
Time Saving	6.2%	37.5%
Takes a lot of Strength/Force	28.8%	10.0%
Attractive	2.5%	12.5%
Life Changing	0.0%	13.8%
Typical	48.8%	5.0%
Unique	3.8%	57.5%
Revolutionary	0.0%	23.8%
Old Fashioned	50.0%	10.0%
None of These	2.5%	1.2%

\*Results will not total 100%, since consumers may use multiple words.

	387	540
	Standard Closure Lid	EEasy Lid Jar
How well did this jar lid meet		<i>(</i>
your expectation?	(Percents)	(Percents)
BETTER THAN EXPECTED	13.8%	68.8%
Much Better Than Expected	5.0%	43.8%
Somewhat Better than Expected	8.8%	25.0%
ABOUT THE SAME AS EXPECTED	58.8%	17.5%
NOT AS GOOD AS EXPECTED	27.6%	13.8%
Not Quite as Good as Expected	13.8%	10.0%
Not Nearly as Good as Expected	13.8%	3.8%

	387	540
	Standard Closure Lid	EEasy Lid Jar
How likely would you be to buy a jar with this		·
lid, if it contained a product you normally buy?	(Percents)	(Percents)
DEFINITELY/PROBABLY WOULD PURCHASE	48.8%	<b>68.8%</b>
Definitely Would Purchase	12.5%	38.8%
Probably Would Purchase	36.3%	30.0%
MIGHT OR MIGHT NOT PURCHASE	37.5%	16.3%
DEFINITELY/PROBABLY WOULD NOT PURCHASE	13.8%	15.1%
Probably Would Not Purchase	10.0%	8.8%
Definitely Would Not Purchase	3.8%	6.3%



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Does Sample #540 with the Push Button Lid improve the way you look at opening jars? <u>77.5%</u> YES <u>22.5%</u> NO

Would Sample #540 with the Push Button Lid be beneficial to you going forward? <u>76.3%</u> YES <u>23.8%</u> NO

Would you recommend Sample #540 with the Push Button Lid to family and friends? <u>80.0%</u> YES 20.0%\_\_NO

